

## **No change in store for Monument Advisor and its TCA integration despite Jeff Nat's name change to Nationwide**



As you may remember, Jefferson National announced last fall that it was being acquired by Nationwide, and we wanted you to know that the acquisition has now been officially completed. Jefferson National is now operating as Nationwide advisory solutions business, and you'll see Jeff Nat's former branding changing to reflect Nationwide's more widely known trademark.

As your Trust Company of America partner, we want to reiterate that despite the name change, our joint offering with Jefferson National and the Monument Advisor product will not change. The new Nationwide advisory solutions business has assured TCA that there are no plans to change the Monument Advisor product or its integration with TCA. Further, we have been assured that there will be no change in the sales support, account management or service of Monument Advisor.

In fact, we expect that Monument Advisor will only become better as Nationwide advisory solutions business looks to add enhancements to the nation's best-selling investment-only variable annuity. And Jefferson National's A.M. Best and Moody's insurance ratings will likely increase to a higher rating as it becomes group rated with Nationwide.

If you have any questions about your TCA integration with Monument Advisor, please contact your TCA Relationship Manager or [jeffnatinfo@trustamerica.com](mailto:jeffnatinfo@trustamerica.com). As always, we thank you for your business and your continued confidence in TCA.